

METROPOLITAN TRANSPORTATION AUTHORITY

SDVOB Construction Companies;

The MTA seeks to increase, facilitate and encourage the participation of small businesses, including Service Disabled Veteran Owned-Businesses by providing a supportive framework for eligible firms to develop and grow within the construction industry and to establish stable, long-term business relationships with the MTA.

For non-federally-funded projects, Small Business Mentoring Program (SBMP) is comprised of two tiers; Mentor (Tier 1) and Graduate Mentor (Tier 2).

Tier 1 Mentoring Program

The SBMP partners emerging firms with one of the industry's largest construction management/mentoring firms-TDX Construction. The SBMP provides:

- Pre-qualification
- Training
- General business, organizational and professional skills development
- Construction expertise
- Access to working capital
- Experience working with MTA construction projects (\$25,000 to \$1,000,000)
- Fast-track payments

The MTA SBMP, is targeted to small contractors. To participate, your firm must:

- Have gross sales *no greater than* \$3 million per year averaged over the last three calendar years.
- Have a bonding capacity *no greater than* \$2 million.
- Be [pre-qualified to do business](#) with the MTA.
- Provide at least two references for commercial work – valued at no less than \$25,000 each – in every trade for which you wish to be qualified.
- Have been in business for at least one year.
- Complete the Small Business Mentoring Program – Tier 1 Application (Link Below)

https://new.mta.info/sites/default/files/2019-04/SBMP_Prequal_Application_053118.pdf

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We will also need the following documents to be provided with your application

- MTA SBMP Tier 1 Application
- Certificate of Incorporation/Legal Document creating firm
- All Trade Licenses-copy
- All Certifications (SDVOB Certificate)-copy
- Resumes of All Key Person(s)
- Firm Financial Statements (3 years)
- Tax Returns Corporate (Federal & State) (3 years)
- Tax Returns Personal (Federal & State) (3 years)
- Bank Statements (3 months)
- Line of Credit Letter
- Proof of Insurance
- Safety Certifications/OSHA 30 cards
- Experience Modification Rating - (This document comes from your insurance company)
- OSHA 30 Log

How Do Firms Get Work?

Once you have received your pre-qualification approval letters, you are eligible for participation in the program. You will be invited to attend an assessment session at which your company's strengths and weaknesses will be identified to customize an improvement plan. Opportunities for bidding on MTA work will be dependent upon the availability of work in the trades for which you qualify.

Contract Awards to SDVOB's

8- 2	B&T HCM- 371	MANHATTAN BLOWER BUILDING FRONT DOOR	S.E.A.L. Solutions, Inc.	7/17/2018	SDVOB	\$256,213.93
8- 17	LIRR 6294	Group H - Roof, Facilities Improvement - Spray on Roofing, Glass Block Replacement.	Whitewood Renovations, LLC	3/9/2018	SDVOB	\$638,082.13

If you are interested, please respond to this email with your name, contact number and the name of your firm. LTC(RET) Francis W Kairson, Jr, or I will contact you with further information.

Thank you in advance! LET'S BE ALL WE CAN BE!!!!!!!!!!!!!!!!!!!!!!

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